



Belgium (Oostende / Hemiksem)

Proviron is a global chemical company, established in 1977. Ever since, Proviron has been bridging the gap between environment, health and safety on one side, and chemical solutions on the other. It is certainly no coincidence our company name Proviron is made of two words: "Process" and "Environment". More than words, Proviron acts.

Proviron's mission is to provide solutions for tomorrow's problems. As a diversified chemical company :

- we help airports and airlines with deicing solutions: Provifrost®,
- we invent monomers for water based applications: Provichem®,
- we develop ingredients that replace the use of antibiotics in animal feed and invest in the production of micro-algae : Animal Health,
- we produce Heat Transfer Fluids to cope with numerous applications : Proviflow®,
- we produce non-phthalate and bio-based plasticizers: Proviplast®,

Via our subsidiaries in Belgium, the USA and China, our 240 employees support 700+ customers in 90+ countries, achieving € 70 million of annual sales in 2018.

We offer:

Besides a competitive salary and benefits, we offer you a varied and exciting position and a motivating work environment in a progressive company with a passionate family shareholder. You will work as part of a dynamic team where there is plenty of room for initiative and personal input.

Interested?

Then send your application letter and CV now to:
jobs@proviron.com with reference:
"Application International Sales Manager Animal Health"

More about Proviron on:
www.proviron.com

INTERNATIONAL SALES MANAGER Animal Health products

Proviron develops, manufactures and supplies high quality feed additives to optimize the gut balance in animals. A balanced gastro intestinal tract results in healthier animals, increased animal performance, reduced use of antibiotics in animal feed and better farmer profitability. To support our sustainable growth we have an immediate need for an International Sales Manager. If you are a passionate sales professional with a proven track record in international sales in the feed additives market, we invite you to apply.

MAIN TASKS AND RESPONSIBILITIES

- Your goal is to expand the worldwide sales of our products for poultry and pigs mainly outside the EU.
- You prospect to generate new leads by networking, participating exhibitions/conferences, coldcalling, advertising or any other means of generating interest from potential clients.
- You setup strategic partnerships with customers, distributors and agents.
- You gather relevant market information to identify new business or product opportunities.
- You work in close collaboration with your colleagues from Sales and Product Development.
- You report to the Business Unit Manager Animal Health.

CANDIDATE PROFILE

- Bachelor or Master degree or similar by experience.
- Minimum 5 years of relevant commercial work experience in the feed business.
- You are attracted to the feed & additives sector.
- Experience in intestinal health related products is a major plus.
- You have a good commercial sense and you are a strong networker.
- You are fluent in English.
- You are a team player, you take initiative and you can work autonomously.
- You are willing to travel on a regular basis (up to 50%).
- You prefer working in a "no nonsense" culture within a dynamic team.

